

# Fact Sheet

## Meet JB Kind's Senior Team

JB Kind has always been a timber specialist, following its inception in 1870. Establishing its door division in 1983, JB Kind is now widely considered the leading specialist in wooden doors.

The company is led by a four-strong Board of Directors, headed up by Managing Director James Cadman.

**Managing Director: James Cadman**

Responsible for the strategic direction of JB Kind, James joined JB Kind in March 2011 and has a strong operations, commercial and management consultancy background with firms such as PricewaterhouseCoopers, Aqualux, Swish Products and materials handling specialist Dexion.

A Chartered Engineer, James has worked within the building products sector for the past 20 years and has an uncompromising attitude to providing quality products and customer service excellence.

When he's not working, married father of two, James is a keen sportsman playing cricket, squash and golf.

**Financial Director: Nick Sreevasan**

Nick holds a BSc in Business & Economics, an MSc in Business Finance and is a qualified Chartered Accountant. Nick joined JB Kind in June 2011 after holding senior positions in Decathlon UK. Prior to that Nick worked in both the public sector and private practice.

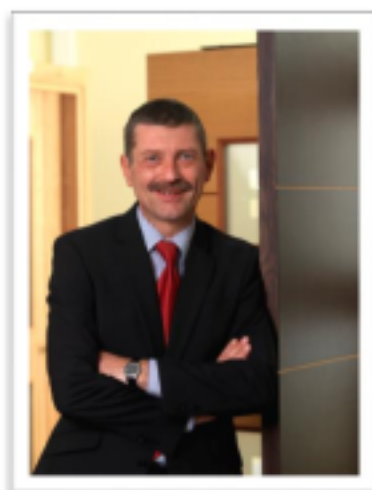
Nick oversees the finance function and prepares all the required management information, together with monitoring the cash flow and ensuring good relationships with third parties such as financial institutions, HMRC and external auditors.

Keen to ensure JB Kind is as efficient as possible and improve the company's top line results, Nick successfully balances his accountant's desire to cut costs alongside the business growth objectives to ensure the financial success of the company.

Away from work Nick, a father of one, likes to keep fit in his spare time, particularly enjoying football, the gym and horse riding. Nick is also a keen Derby County fan.



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**Commercial Director: Martin Hile**

Martin joined JB Kind more than two decades ago as a sales representative. Martin quickly progressed through the ranks moving from team leader, then supervisor to a sales management role. In the mid-1990s, Martin became the General Manager of JB Kind and by 2006 became a formal director of the company, initially as Operations Director.

Now Commercial Director, Martin is responsible for both procurement and operations, as well as product development and supplier liaison. Martin's day to day work includes exploring new supply options, the creation of innovative door designs and

evaluating current and new materials appropriate for use in the manufacture of doors. Father of three boys, Martin is a lifelong Derby County fan.

**Sales Director: Simon Johnson**

Previously Director of Trade Sales for Aga Rangemaster, Simon joined JB Kind as Sales Director in 2012 and is primarily responsible for setting the sales strategy, identifying opportunities in the marketplace and communicating with JB Kind's strong customer base.

Working in Sales since graduating from a Diploma in Business Studies over 20 years ago, Simon also spent 12 years working at Derbyshire-based Brett Martin Building Products, where, at 20 years old, he was the firm's youngest field sales executive.

Outside of work, dad of one Simon is a motorsport enthusiast, Sheffield Wednesday fan and TVR-lover.

